NIKE, Inc.

CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD ENDED FEBRUARY 29, 2012

(Dollars in millions, except per share data)

INCOME STATEMENT	QUARTER ENDED 2/29/2012	QUARTER ENDED 2/28/2011	% Chg	YEAR TO DATE ENDED 2/29/2012	YEAR TO DATE ENDED 2/28/2011	% Chg
Revenues	$ 5,846	$ 5,079	*15%*	$ 17,658	$ 15,096	*17%*
Cost of sales	3,285	2,752	*19%*	9,954	8,142	*22%*
Gross profit	2,561	2,327	*10%*	7,704	6,954	*11%*
Gross margin	***43.8%***	***45.8%***		***43.6%***	***46.1%***	
Demand creation expense	615	578	*6%*	1,951	1,831	*7%*
Operating overhead expense	1,187	1,059	*12%*	3,494	3,090	*13%*
Total selling and administrative expense	1,802	1,637	*10%*	5,445	4,921	*11%*
% of revenue	***30.8%***	***32.2%***		***30.8%***	***32.6%***	
Other (income) expense, net	(11)	(17)	*-35%*	16	(38)	-
Interest expense, net	-	-	-	3	-	-
Income before income taxes	770	707	*9%*	2,240	2,071	*8%*
Income taxes	210	184	*14%*	566	532	*6%*
Effective tax rate	***27.3%***	***26.0%***		***25.3%***	***25.7%***	
Net income	$ 560	$ 523	*7%*	$ 1,674	$ 1,539	*9%*
Diluted EPS	$1.20	$1.08	*11%*	$3.56	$3.16	*13%*
Basic EPS	$1.22	$1.10	*11%*	$3.63	$3.22	*13%*
Weighted Average Common Shares Outstanding:						
Diluted	467.3	485.5		470.2	487.7	
Basic	457.5	475.3		460.6	477.6	
Dividends declared	$0.36	$0.31		$1.03	$0.89	

NIKE, Inc.

BALANCE SHEET	2/29/2012	2/28/2011	% Change
		(dollars in millions)	
ASSETS			
Current assets:			
Cash and equivalents	$ 2,021	$ 2,132	-5%
Short-term investments	1,176	2,333	-50%
Accounts receivable, net	3,296	2,985	10%
Inventories	3,356	2,536	32%
Deferred income taxes	311	286	9%
Prepaid expenses and other current assets	772	513	50%
Total current assets	**10,932**	**10,785**	1%
Property, plant and equipment	5,172	4,804	8%
Less accumulated depreciation	2,967	2,747	8%
Property, plant and equipment, net	2,205	2,057	7%
Identifiable intangible assets, net	534	472	13%
Goodwill	202	194	4%
Deferred income taxes and other assets	921	970	-5%
Total assets	**$ 14,794**	**$ 14,478**	2%
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	$ 49	$ 198	-75%
Notes payable	91	139	-35%
Accounts payable	1,298	1,147	13%
Accrued liabilities	1,913	1,745	10%
Income taxes payable	59	113	-48%
Total current liabilities	**3,410**	**3,342**	2%
Long-term debt	229	276	-17%
Deferred income taxes and other liabilities	979	958	2%
Redeemable preferred stock	-	-	-
Shareholders' equity	10,176	9,902	3%
Total liabilities and shareholders' equity	**$ 14,794**	**$ 14,478**	2%

NIKE, Inc.

DIVISIONAL REVENUES[1]	QUARTER ENDED 2/29/2012	2/28/2011	% Change	% Change Excluding Currency Changes [2]	YEAR TO DATE ENDED 2/29/2012	2/28/2011	% Change	% Change Excluding Currency Changes [2]
	(Dollars in millions)				(Dollars in millions)			
North America								
Footwear	$ 1,470	$ 1,275	15%	15%	$ 4,219	$ 3,647	16%	16%
Apparel	573	480	19%	19%	1,866	1,533	22%	22%
Equipment	106	81	31%	29%	330	260	27%	27%
Total	2,149	1,836	17%	17%	6,415	5,440	18%	18%
Western Europe								
Footwear	606	568	7%	8%	1,875	1,702	10%	4%
Apparel	305	302	1%	2%	1,045	984	6%	0%
Equipment	51	52	-2%	1%	185	165	12%	5%
Total	962	922	4%	6%	3,105	2,851	9%	2%
Central & Eastern Europe								
Footwear	161	144	12%	19%	476	414	15%	15%
Apparel	96	92	4%	11%	330	275	20%	19%
Equipment	18	17	6%	15%	64	57	12%	12%
Total	275	253	9%	16%	870	746	17%	16%
Greater China								
Footwear	449	333	35%	30%	1,116	843	32%	27%
Apparel	221	201	10%	6%	666	574	16%	11%
Equipment	24	20	20%	9%	90	79	14%	8%
Total	694	554	25%	21%	1,872	1,496	25%	19%
Japan								
Footwear	108	100	8%	0%	310	279	11%	1%
Apparel	78	78	0%	-7%	231	223	4%	-5%
Equipment	15	17	-12%	-8%	48	48	0%	-8%
Total	201	195	3%	-3%	589	550	7%	-2%
Emerging Markets								
Footwear	553	448	23%	30%	1,780	1,373	30%	29%
Apparel	187	148	26%	33%	602	480	25%	24%
Equipment	53	47	13%	18%	158	136	16%	16%
Total	793	643	23%	30%	2,540	1,989	28%	27%
Global Brand Divisions[3]	27	22	23%	22%	85	67	27%	20%
Total NIKE Brand	5,101	4,425	15%	16%	15,476	13,139	18%	15%
Other Businesses[4]	753	671	12%	12%	2,199	2,013	9%	8%
Corporate[5]	(8)	(17)	53%	46%	(17)	(56)	70%	38%
Total NIKE, Inc. Revenues	$ 5,846	$ 5,079	15%	16%	$ 17,658	$ 15,096	17%	14%
Total NIKE Brand								
Footwear	$ 3,347	$ 2,868	17%	18%	$ 9,776	$ 8,258	18%	16%
Apparel	1,460	1,301	12%	13%	4,740	4,069	16%	13%
Equipment	267	234	14%	15%	875	745	17%	15%
Global Brand Divisions[3]	27	22	23%	22%	85	67	27%	20%

[1] Certain prior year amounts have been reclassified to conform to fiscal year 2012 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[2] Fiscal 2012 results have been restated using fiscal 2011 exchange rates for the comparative period to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.

[3] Global Brand Divisions primarily represent NIKE Brand licensing businesses that are not part of a geographic operating segment.

[4] Other businesses represent activities of Cole Haan, Converse, Hurley, NIKE Golf and Umbro.

[5] Corporate revenues primarily consist of intercompany revenue eliminations and foreign currency revenue-related hedge gains and losses generated by entities within the NIKE Brand geographic operating segments and certain Other Businesses through our centrally managed foreign exchange risk management program.

NIKE, Inc.

EARNINGS BEFORE INTEREST AND TAXES[1,2]	QUARTER ENDED 2/29/2012	QUARTER ENDED 2/28/2011	% Chg	YEAR TO DATE ENDED 2/29/2012	YEAR TO DATE ENDED 2/28/2011	% Chg
	(Dollars in millions)					
North America	$ 496	$ 419	18%	$ 1,448	$ 1,218	19%
Western Europe	149	163	-9%	464	588	-21%
Central & Eastern Europe	60	59	2%	163	177	-8%
Greater China	273	213	28%	664	551	21%
Japan	24	31	-23%	93	94	-1%
Emerging Markets	215	173	24%	652	491	33%
Global Brand Divisions[3]	(292)	(237)	-23%	(826)	(703)	-17%
Total NIKE Brand	925	821	13%	2,658	2,416	10%
Other Businesses[4]	87	85	2%	230	253	-9%
Corporate[5]	(242)	(199)	-22%	(645)	(598)	-8%
Total earnings before interest and taxes[1,2]	$ 770	$ 707	9%	$ 2,243	$ 2,071	8%

[1] The Company evaluates performance of individual operating segments based on earnings before interest and taxes (also commonly referred to as "EBIT"), which represents net income before interest expense, net, and income taxes.

[2] Certain prior year amounts have been reclassified to conform to fiscal year 2012 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[3] Global Brand Divisions primarily represent NIKE Brand licensing businesses that are not part of a geographic operating segment and general and administrative expenses that are centrally managed for the Nike Brand.

[4] Other businesses represent activities of Cole Haan, Converse, Hurley, NIKE Golf and Umbro.

[5] Corporate consists of unallocated general and administrative expenses, which includes expenses associated with centrally managed departments, depreciation and amortization related to the Company's corporate headquarters, unallocated insurance and benefit programs, certain foreign currency gains and losses, including certain hedge gains and losses, corporate eliminations and other items.

Nike, Inc. Return on Invested Capital Calculation

(Dollars in millions)	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12
Sales	4,194	3,822	3,927	4,383	4,655	4,340	4,544	5,088	5,432	4,590	4,441	4,713	4,799	4,405	4,733	5,077	5,175	4,842	5,079	5,766	6,081	5,731	5,846
Operating Expenses																							
Cost of Sales	2,345	2,165	2,192	2,464	2,568	2,418	2,497	2,757	2,870	2,540	2,492	2,669	2,583	2,445	2,515	2,671	2,741	2,649	2,752	3,212	3,388	3,281	3,285
SG&A*	1,290	1,224	1,243	1,272	1,435	1,430	1,403	1,686	1,856	1,547	1,352	1,394	1,546	1,479	1,563	1,738	1,673	1,611	1,637	1,772	1,823	1,820	1,802
Restructuring charges	-	-	-	-	-	-	-	-	-	-	-	195	-	-	-	-	-	-	-	-	-	-	-
Goodwill Impairment	-	-	-	-	-	-	-	-	-	-	199	-	-	-	-	-	-	-	-	-	-	-	-
Intangible and Other Asset Impairment	-	-	-	-	-	-	-	-	-	-	202	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Operating Profit	559	433	492	647	652	492	644	645	706	503	196	455	670	481	655	668	761	582	690	782	870	630	759
Other Income (Expense), net*	3	-	10	(12)	(7)	1	5	(8)	(2)	12	43	34	12	12	8	17	(7)	28	17	(5)	(18)	(9)	11
Earnings before Interest and Taxes	562	433	502	635	645	493	649	637	704	515	239	489	682	493	663	685	754	610	707	777	852	621	770
Tax Rate	34.5%	27.2%	32.3%	33.5%	15.0%	30.3%	30.6%	24.3%	28.5%	24.9%	-3.6%	29.8%	24.7%	23.5%	25.0%	23.6%	26.0%	25.0%	26.0%	23.2%	24.3%	24.1%	27.3%
Taxes Calculated	194	118	162	213	97	149	199	155	201	128	(9)	146	168	116	166	162	196	153	184	180	207	150	210
Trailing 4 Quarters Taxes**	706	663	647	687	590	621	658	600	704	683	475	466	433	421	596	612	640	677	695	713	724	721	747
Earnings before Interest and after Taxes	368	315	340	422	548	344	450	482	503	387	248	343	514	377	497	523	558	457	523	597	645	471	560
Trailing 4 Quarters Earnings before Interest and after Taxes**	**1,307**	**1,325**	**1,345**	**1,445**	**1,625**	**1,654**	**1,764**	**1,824**	**1,779**	**1,822**	**1,620**	**1,481**	**1,492**	**1,482**	**1,731**	**1,911**	**1,955**	**2,035**	**2,061**	**2,135**	**2,222**	**2,236**	**2,273**

	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12
Total Assets	9,571	9,822	10,219	10,688	11,014	11,455	11,788	12,443	12,595	12,810	12,733	13,250	13,191	13,358	13,576	14,419	14,051	14,464	14,478	14,998	14,803	14,565	14,794
Less:																							
Cash and Short-term Investments	1,725	1,907	2,270	2,847	2,791	3,072	2,927	2,776	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197
Accounts Payable	868	880	801	1,040	972	1,054	1,005	1,288	1,206	1,124	952	1,032	962	1,008	994	1,255	1,101	1,225	1,147	1,469	1,421	1,411	1,298
Accrued Liabilities	1,293	1,239	1,306	1,303	1,314	1,501	1,630	1,762	1,640	1,500	1,536	1,784	1,643	1,598	1,648	1,904	1,696	1,685	1,745	1,985	1,968	1,834	1,913
Income Tax Payable	153	71	75	109	184	108	96	88	214	117	112	86	146	81	88	59	104	78	113	117	91	81	59
Deferred Income Taxes and other Liabilities	564	620	643	669	622	737	785	855	843	870	775	842	804	876	848	855	907	929	958	921	906	925	979
Plus																							
Net Debt adjustment*****	1,253	1,433	1,724	2,305	2,224	2,510	2,268	2,151	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828
Invested Capital	6,221	6,538	6,848	7,025	7,355	7,493	7,613	7,825	8,033	8,405	8,557	8,694	9,091	9,224	9,429	9,754	9,660	9,949	9,902	9,843	9,899	9,843	10,176
Trailing 5 Quarters Invested Capital***	**6,163**	**6,278**	**6,431**	**6,584**	**6,797**	**7,052**	**7,267**	**7,462**	**7,664**	**7,874**	**8,087**	**8,303**	**8,556**	**8,794**	**8,999**	**9,238**	**9,432**	**9,603**	**9,739**	**9,822**	**9,851**	**9,887**	**9,933**
Return on Invested Capital****	**21.2%**	**21.1%**	**20.9%**	**21.9%**	**23.9%**	**23.5%**	**24.3%**	**24.4%**	**23.2%**	**23.1%**	**20.0%**	**17.8%**	**17.4%**	**16.9%**	**19.2%**	**20.7%**	**20.7%**	**21.2%**	**21.2%**	**21.7%**	**22.6%**	**22.6%**	**22.9%**

* Reclassifications have been made to conform to current-year presentation
** Equals the sum of the current quarter and previous three quarters
*** Equals the simple average of the current and previous four quarters
**** Equals the trailing 4 quarters earnings before interest and after taxes divided by trailing 5 quarters average invested capital
***** See calculation of Net Debt adjustment below

	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12
Cash and Short-term Investments	1,725	1,907	2,270	2,847	2,791	3,072	2,927	2,776	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197
Less:																							
Long-Term Debt	380	384	419	410	421	436	447	441	407	446	438	437	443	460	452	446	342	338	276	276	238	234	229
Notes Payable	61	59	96	101	140	120	206	178	220	316	331	343	95	103	109	139	109	128	139	187	164	123	91
Current Portion of Long-Term Debt	31	31	31	31	6	6	6	6	32	32	32	32	7	8	8	7	132	132	198	200	116	114	49
Net Debt Adjustment	1,253	1,433	1,724	2,305	2,224	2,510	2,268	2,151	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828

Nike, Inc. Free Cash Flow Calculation

(in millions)	FOR THE NINE MONTHS ENDED February 29, 2012	February 28, 2011
Cash provided by operations	$ 925	$ 970
Cash provided (used) by investing activities	998	(602)
Excluding: Purchases of investments	1,901	6,029
Sales and maturities of investments	(3,293)	(5,747)
Settlement of net investment hedges	(14)	8
Less: Adjusted cash used by investing activities	(408)	(312)
Free cash flow	**$ 517**	**$ 658**

Note: Cash used by financing activities was $1,870 million and $1,338 million during the nine months ended February 29, 2012 and February 28, 2011, respectively. The effect of exchange rate changes on cash was a source of cash of $13 million and $23 million for the nine months ended February 29, 2012 and February 28, 2011, respectively. The total net change in cash and equivalents was an increase of $66 million during the nine months ended February 29, 2012 and a decrease of $947 million during the nine months ended February 28, 2011.

NIKE, Inc.

NIKE BRAND REPORTED FUTURES GROWTH BY GEOGRAPHY[1]	Reported Futures Orders	Excluding Currency Changes [2]
North America	22%	22%
Western Europe	4%	10%
Central & Eastern Europe	12%	18%
Greater China	24%	20%
Japan	-3%	-3%
Emerging Markets	14%	22%
Total NIKE Brand Reported Futures	15%	18%

[1] Futures orders by geography and in total for NIKE Brand athletic footwear and apparel scheduled for delivery from March through July 2012.

The reported futures and advance orders growth is not necessarily indicative of our expectation of revenue growth during this period. This is due to year-over-year changes in shipment timing and because the mix of orders can shift between advance/futures and at-once orders and the fulfillment of certain orders may fall outside of the schedule noted above. In addition, exchange rate fluctuations as well as differing levels of order cancellations and discounts can cause differences in the comparisons between advance/futures orders and actual revenues. Moreover, a significant portion of our revenue is not derived from futures and advance orders, including at-once and close-out sales of NIKE Brand footwear and apparel, sales of NIKE Brand equipment, sales from certain of our Direct to Consumer operations, and sales from our Other Businesses.

[2] Reported futures restated using prior year exchange rates to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.