NIKE, Inc.
CONSOLIDATED STATEMENTS OF INCOME
For the period ended November 30, 2012

(Dollars in millions, except per share data)	THREE MONTHS ENDED 11/30/2012	11/30/2011	% Change	SIX MONTHS ENDED 11/30/2012	11/30/2011	% Change
Income from continuing operations:						
Revenues	$ 5,955	$ 5,546	*7%*	$ 12,429	$ 11,439	*9%*
Cost of sales	3,425	3,170	*8%*	7,071	6,445	*10%*
Gross profit	2,530	2,376	*6%*	5,358	4,994	*7%*
Gross margin	*42.5%*	*42.8%*		*43.1%*	*43.7%*	
Demand creation expense	613	616	*0%*	1,484	1,280	*16%*
Operating overhead expense	1,223	1,115	*10%*	2,411	2,181	*11%*
Total selling and administrative expense	1,836	1,731	*6%*	3,895	3,461	*13%*
% of revenue	*30.8%*	*31.2%*		*31.3%*	*30.3%*	
Interest (income) expense, net	(1)	3	-	(4)	3	-
Other (income) expense, net	(17)	10	-	(45)	27	-
Income before income taxes	712	632	*13%*	1,512	1,503	*1%*
Income taxes	191	152	*26%*	406	362	*12%*
Effective tax rate	*26.8%*	*24.1%*		*26.9%*	*24.1%*	
NET INCOME FROM CONTINUING OPERATIONS	**521**	**480**	***9%***	**1,106**	**1,141**	***-3%***
NET LOSS FROM DISCONTINUED OPERATIONS	**(137)**	**(11)**	**-**	**(155)**	**(27)**	**-**
NET INCOME	**$ 384**	**$ 469**	***-18%***	**$ 951**	**$ 1,114**	***-15%***
Earnings per share from continuing operations:						
Basic earnings per common share	$ 1.16	$ 1.05	*10%*	$ 2.45	$ 2.47	*-1%*
Diluted earnings per common share	$ 1.14	$ 1.03	*11%*	$ 2.41	$ 2.42	*0%*
Earnings per share from discontinued operations:						
Basic earnings per common share	$ (0.30)	$ (0.03)	-	$ (0.34)	$ (0.06)	-
Diluted earnings per common share	$ (0.30)	$ (0.03)	-	$ (0.34)	$ (0.06)	-
Weighted Average Common Shares Outstanding:						
Basic	448.5	459.2		450.7	462.1	
Diluted	456.6	468.5		459.2	471.5	
Dividends declared per common share	$ 0.42	$ 0.36		$ 0.78	$ 0.67	

NIKE, Inc.
CONSOLIDATED BALANCE SHEETS
As of November 30, 2012

(Dollars in millions)	November 30, 2012	November 30, 2011	% Change
ASSETS			
Current assets:			
Cash and equivalents	$ 2,291	$ 1,929	19%
Short-term investments	1,234	1,436	-14%
Accounts receivable, net	3,188	3,016	6%
Inventories	3,318	3,035	9%
Deferred income taxes	327	289	13%
Prepaid expenses and other current assets	733	768	-5%
Assets of discontinued operations	344	576	-40%
Total current assets	11,435	11,049	3%
Property, plant and equipment	5,310	4,883	9%
Less accumulated depreciation	3,052	2,780	10%
Property, plant and equipment, net	2,258	2,103	7%
Identifiable intangible assets, net	374	364	3%
Goodwill	131	131	0%
Deferred income taxes and other assets	973	918	6%
TOTAL ASSETS	**$ 15,171**	**$ 14,565**	**4%**
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	$ 58	$ 114	-49%
Notes payable	100	123	-19%
Accounts payable	1,519	1,370	11%
Accrued liabilities	1,879	1,727	9%
Income taxes payable	45	81	-44%
Liabilities of discontinued operations	198	181	9%
Total current liabilities	3,799	3,596	6%
Long-term debt	170	234	-27%
Deferred income taxes and other liabilities	1,188	892	33%
Redeemable preferred stock	-	-	-
Shareholders' equity	10,014	9,843	2%
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**$ 15,171**	**$ 14,565**	**4%**

NIKE, Inc.

DIVISIONAL REVENUES[1]

For the period ended November 30, 2012

(Dollars in millions)	THREE MONTHS ENDED 11/30/2012	11/30/2011	% Change	% Change Excluding Currency Changes [2]	SIX MONTHS ENDED 11/30/2012	11/30/2011	% Change	% Change Excluding Currency Changes [2]
North America								
Footwear	$ 1,471	$ 1,305	13%	13%	$ 3,203	$ 2,749	17%	17%
Apparel	788	661	19%	19%	1,583	1,293	22%	23%
Equipment	162	100	62%	61%	341	224	52%	52%
Total	2,421	2,066	17%	17%	5,127	4,266	20%	20%
Western Europe								
Footwear	545	538	1%	8%	1,259	1,269	-1%	9%
Apparel	301	324	-7%	-1%	683	740	-8%	1%
Equipment	51	53	-4%	4%	122	134	-9%	-1%
Total	897	915	-2%	4%	2,064	2,143	-4%	6%
Central & Eastern Europe								
Footwear	134	135	-1%	4%	312	315	-1%	9%
Apparel	117	111	5%	10%	251	234	7%	17%
Equipment	15	15	0%	5%	45	46	-2%	9%
Total	266	261	2%	7%	608	595	2%	12%
Greater China								
Footwear	324	353	-8%	-9%	680	667	2%	1%
Apparel	224	268	-16%	-17%	402	445	-10%	-11%
Equipment	29	29	0%	-2%	67	66	2%	-1%
Total	577	650	-11%	-12%	1,149	1,178	-2%	-4%
Japan								
Footwear	107	100	7%	10%	213	203	5%	6%
Apparel	98	83	18%	19%	159	155	3%	3%
Equipment	14	15	-7%	-6%	30	34	-12%	-12%
Total	219	198	11%	13%	402	392	3%	3%
Emerging Markets								
Footwear	718	660	9%	16%	1,322	1,227	8%	18%
Apparel	273	233	17%	24%	484	415	17%	27%
Equipment	61	55	11%	16%	113	106	7%	16%
Total	1,052	948	11%	18%	1,919	1,748	10%	20%
Global Brand Divisions[3]	27	25	8%	15%	54	57	-5%	2%
Total NIKE Brand	5,459	5,063	8%	11%	11,323	10,379	9%	13%
Other Businesses[4]	518	488	6%	6%	1,153	1,073	7%	8%
Corporate[5]	(22)	(5)	-	-	(47)	(13)	-	-
Total NIKE, Inc. Revenues From Continuing Operations	$ 5,955	$ 5,546	7%	10%	$ 12,429	$ 11,439	9%	13%
Total NIKE Brand								
Footwear	$ 3,299	$ 3,091	7%	10%	$ 6,989	$ 6,430	9%	13%
Apparel	1,801	1,680	7%	10%	3,562	3,282	9%	12%
Equipment	332	267	24%	27%	718	610	18%	22%
Global Brand Divisions[3]	27	25	8%	15%	54	57	-5%	2%

[1] Certain prior year amounts have been reclassified to conform to fiscal year 2013 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[2] Fiscal 2013 results have been restated using fiscal 2012 exchange rates for the comparative period to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.

[3] Global Brand Divisions primarily represent NIKE Brand licensing businesses that are not part of a geographic operating segment.

[4] Other businesses represent activities of Converse, Hurley, and NIKE Golf.

[5] Corporate revenues primarily consist of intercompany revenue eliminations and foreign currency revenue-related hedge gains and losses generated by entities within the NIKE Brand geographic operating segments and certain Other Businesses through our centrally managed foreign exchange risk management program.

NIKE, Inc.

EARNINGS BEFORE INTEREST AND TAXES[1,2]

For the period ended November 30, 2012

(Dollars in millions)	THREE MONTHS ENDED 11/30/2012	11/30/2011	% Change	SIX MONTHS ENDED 11/30/2012	11/30/2011	% Change
North America	$ 556	$ 426	31%	$ 1,186	$ 965	23%
Western Europe	113	92	23%	327	315	4%
Central & Eastern Europe	43	33	30%	104	103	1%
Greater China	185	220	-16%	349	391	-11%
Japan	43	35	23%	67	69	-3%
Emerging Markets	305	247	23%	528	437	21%
Global Brand Divisions[3]	(324)	(281)	-15%	(699)	(547)	-28%
TOTAL NIKE BRAND	**921**	**772**	**19%**	**1,862**	**1,733**	**7%**
Other Businesses[4]	80	71	13%	201	176	14%
Corporate[5]	(290)	(208)	-39%	(555)	(403)	-38%
TOTAL EARNINGS BEFORE INTEREST AND TAXES	**$ 711**	**$ 635**	**12%**	**$ 1,508**	**$ 1,506**	**0%**

[1] The Company evaluates performance of individual operating segments based on earnings before interest and taxes (also commonly referred to as “EBIT”), which represents net income before interest expense, net, and income taxes.

[2] Certain prior year amounts have been reclassified to conform to fiscal year 2013 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[3] Global Brand Divisions primarily represent NIKE Brand licensing businesses that are not part of a geographic operating segment and general and administrative expenses that are centrally managed for the Nike Brand.

[4] Other Businesses represent activities of Converse, Hurley, and NIKE Golf.

[5] Corporate consists of unallocated general and administrative expenses, which includes expenses associated with centrally managed departments, depreciation and amortization related to the Company’s corporate headquarters, unallocated insurance and benefit programs, certain foreign currency gains and losses, including certain hedge gains and losses, corporate eliminations and other items.

NIKE, Inc.

NIKE BRAND REPORTED FUTURES GROWTH BY GEOGRAPHY[1]

As of November 30, 2012

	Reported Futures Orders	Excluding Currency Changes [2]
North America	14%	14%
Western Europe	-1%	0%
Central & Eastern Europe	10%	11%
Greater China	-6%	-7%
Japan	-3%	4%
Emerging Markets	7%	11%
Total NIKE Brand Reported Futures	6%	7%

[1] Futures orders by geography and in total for NIKE Brand athletic footwear and apparel scheduled for delivery from December 2012 through April 2013.

The reported futures and advance orders growth is not necessarily indicative of our expectation of revenue growth during this period. This is due to year-over-year changes in shipment timing and because the mix of orders can shift between advance/futures and at-once orders and the fulfillment of certain orders may fall outside of the schedule noted above. In addition, exchange rate fluctuations as well as differing levels of order cancellations and discounts can cause differences in the comparisons between advance/futures orders and actual revenues. Moreover, a significant portion of our revenue is not derived from futures and advance orders, including at-once and close-out sales of NIKE Brand footwear and apparel, sales of NIKE Brand equipment, sales from certain of our Direct to Consumer operations, and sales from our Other Businesses.

[2] Reported futures restated using prior year exchange rates to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.

NIKE, Inc.

FREE CASH FLOW CALCULATION

For the period ended November 30, 2012

(Dollars in millions)		SIX MONTHS ENDED 11/30/2012	11/30/2011
Cash provided by operations		$ 1,245	$ 597
Cash provided by investing activities		160	832
Excluding:	Purchases of investments	1,379	1,523
	Sales and maturities of investments	(1,576)	(2,658)
	Settlement of net investment hedges	-	8
	Proceeds from the sale of Umbro	(225)	-
Less: Adjusted cash used by investing activities		(262)	(295)
FREE CASH FLOW		**$ 983**	**$ 302**

Note: Cash used by financing activities was $1,431 million and $1,454 million during the six months ended November 30, 2012 and 2011, respectively. The effect of exchange rate changes did not affect cash for the six months ended November 30, 2012 and was a use of cash of $1 million for the six months ended November 30, 2011. The total net change in cash and equivalents was a decrease of $26 million during both the six months ended November 30, 2012 and 2011, respectively.

Nike, Inc. Return on Invested Capital Calculation

(Dollars in millions)	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13
Continuing Operations:																						
Sales	4,655	4,340	4,544	5,088	5,432	4,590	4,441	4,713	4,799	4,405	4,733	5,077	5,175	4,842	5,079	5,766	6,081	5,731	5,846	6,470	6,669	5,955
Operating Expenses:																						
Cost of Sales	2,568	2,418	2,497	2,757	2,870	2,540	2,492	2,669	2,583	2,445	2,515	2,671	2,741	2,649	2,752	3,212	3,388	3,281	3,285	3,703	3,766	3,425
SG&A*	1,435	1,430	1,403	1,686	1,856	1,547	1,352	1,394	1,546	1,479	1,563	1,738	1,673	1,611	1,637	1,772	1,823	1,820	1,802	1,986	2,153	1,836
Restructuring charges	-	-	-	-	-	-	-	195	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Goodwill Impairment	-	-	-	-	-	-	199	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Intangible and Other Asset Impairment	-	-	-	-	-	-	202	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Operating Profit	652	492	644	645	706	503	196	455	670	481	655	668	761	582	690	782	870	630	759	781	750	694
Other Income (Expense), net*	(7)	1	5	(8)	(2)	12	43	34	12	12	8	17	(7)	28	17	(5)	(18)	(9)	11	(38)	29	17
Earnings before Interest and Taxes	645	493	649	637	704	515	239	489	682	493	663	685	754	610	707	777	852	621	770	743	779	711
Tax Rate	15.0%	30.3%	30.6%	24.3%	28.5%	24.9%	-3.6%	29.8%	24.7%	23.5%	25.0%	23.6%	26.0%	25.0%	26.0%	23.2%	24.3%	24.1%	27.3%	26.1%	27.5%	26.8%
Taxes Calculated	97	149	199	155	201	128	(9)	146	168	116	166	162	196	153	184	180	207	150	210	194	214	191
Trailing 4 Quarters Taxes**	590	621	658	600	704	683	475	466	433	421	596	612	640	677	695	713	724	721	747	761	768	809
Earnings before Interest and after Taxes From Continuing Operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	520
Earnings before Interest and after Taxes From Discontinued Operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(137)
Earnings before Interest and after Taxes	548	344	450	482	503	387	248	343	514	377	497	523	558	457	523	597	645	471	560	549	565	383
Trailing 4 Quarters Earnings before Interest and after Taxes**	**1,625**	**1,654**	**1,764**	**1,824**	**1,779**	**1,822**	**1,620**	**1,481**	**1,492**	**1,482**	**1,731**	**1,911**	**1,955**	**2,035**	**2,061**	**2,135**	**2,222**	**2,236**	**2,273**	**2,225**	**2,145**	**2,057**

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13
Total NIKE Inc. Assets	11,014	11,455	11,788	12,443	12,595	12,810	12,733	13,250	13,191	13,358	13,576	14,419	14,051	14,464	14,478	14,998	14,803	14,565	14,794	15,465	15,114	15,171
Less:																						
Cash and Short-term Investments	2,791	3,072	2,927	2,776	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197	3,757	3,267	3,525
Accounts Payable	972	1,054	1,005	1,288	1,206	1,124	952	1,032	962	1,008	994	1,255	1,101	1,225	1,147	1,469	1,421	1,411	1,298	1,588	1,551	1,519
Accrued Liabilities	1,314	1,501	1,630	1,762	1,640	1,500	1,536	1,784	1,643	1,598	1,648	1,904	1,696	1,685	1,745	1,985	1,968	1,834	1,913	2,053	1,974	1,879
Income Tax Payable	184	108	96	88	214	117	112	86	146	81	88	59	104	78	113	117	91	81	59	67	113	45
Deferred Income Taxes and other Liabilities	622	737	785	855	843	870	775	842	804	876	848	855	907	929	958	921	906	925	979	991	1,065	1,188
Liabilities of discontinued operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	198
Plus:																						
Net Debt adjustment*****	2,224	2,510	2,268	2,151	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828	3,372	2,903	3,197
Invested Capital	7,355	7,493	7,613	7,825	8,033	8,405	8,557	8,694	9,091	9,224	9,429	9,754	9,660	9,949	9,902	9,843	9,899	9,843	10,176	10,381	10,047	10,014
Trailing 5 Quarters Invested Capital* **	**6,797**	**7,052**	**7,267**	**7,462**	**7,664**	**7,874**	**8,087**	**8,303**	**8,556**	**8,794**	**8,999**	**9,238**	**9,432**	**9,603**	**9,739**	**9,822**	**9,851**	**9,887**	**9,933**	**10,028**	**10,069**	**10,092**
Return on Invested Capital** **	**23.9%**	**23.5%**	**24.3%**	**24.4%**	**23.2%**	**23.1%**	**20.0%**	**17.8%**	**17.4%**	**16.9%**	**19.2%**	**20.7%**	**20.7%**	**21.2%**	**21.2%**	**21.7%**	**22.6%**	**22.6%**	**22.9%**	**22.2%**	**21.3%**	**20.4%**

* Reclassifications have been made to conform to current-year presentation

** Equals the sum of the current quarter and previous three quarters

*** Equals the simple average of the current and previous four quarters

**** Equals the trailing 4 quarters earnings before interest and after taxes divided by trailing 5 quarters average invested capital

***** See calculation of Net Debt adjustment below

	Q1'08	Q2'08	Q3'08	Q4'08	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13
Cash and Short-term Investments	2,791	3,072	2,927	2,776	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197	3,757	3,267	3,525
Less:																						
Long-Term Debt	421	436	447	441	407	446	438	437	443	460	452	446	342	338	276	276	238	234	229	228	226	170
Notes Payable	140	120	206	178	220	316	331	343	95	103	109	139	109	128	139	187	164	123	91	108	129	100
Current Portion of Long-Term Debt	6	6	6	6	32	32	32	32	7	8	8	7	132	132	198	200	116	114	49	49	9	58
Net Debt Adjustment	2,224	2,510	2,268	2,151	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828	3,372	2,903	3,197