NIKE, Inc.
CONSOLIDATED STATEMENTS OF INCOME
For the period ended February 28, 2014

(Dollars in millions, except per share data)	THREE MONTHS ENDED 2/28/2014	2/28/2013	% Change	NINE MONTHS ENDED 2/28/2014	2/28/2013	% Change
Income from continuing operations:						
Revenues	$ 6,972	$ 6,187	*13%*	$ 20,374	$ 18,616	*9%*
Cost of sales	3,869	3,451	*12%*	11,313	10,522	*8%*
Gross profit	3,103	2,736	*13%*	9,061	8,094	*12%*
Gross margin	*44.5%*	*44.2%*		*44.5%*	*43.5%*	
Demand creation expense	733	619	*18%*	2,155	2,103	*2%*
Operating overhead expense	1,433	1,244	*15%*	4,155	3,655	*14%*
Total selling and administrative expense	2,166	1,863	*16%*	6,310	5,758	*10%*
% of revenue	*31.1%*	*30.1%*		*31.0%*	*30.9%*	
Interest expense (income), net	9	(2)	—	25	(6)	—
Other expense (income), net	45	17	—	86	(28)	—
Income before income taxes	883	858	*3%*	2,640	2,370	*11%*
Income taxes	198	196	*1%*	638	602	*6%*
Effective tax rate	*22.4%*	*22.8%*		*24.2%*	*25.4%*	
NET INCOME FROM CONTINUING OPERATIONS	**685**	**662**	***3%***	**2,002**	**1,768**	***13%***
NET INCOME FROM DISCONTINUED OPERATIONS	**—**	**204**	**—**	**—**	**49**	**—**
NET INCOME	**$ 685**	**$ 866**	***-21%***	**$ 2,002**	**$ 1,817**	***10%***
Earnings per share from continuing operations:						
Basic earnings per common share	$ 0.78	$ 0.74	*5%*	$ 2.26	$ 1.97	*15%*
Diluted earnings per common share	$ 0.76	$ 0.73	*4%*	$ 2.20	$ 1.93	*14%*
Earnings per share from discontinued operations:						
Basic earnings per common share	$ —	$ 0.23	—	$ —	$ 0.05	—
Diluted earnings per common share	$ —	$ 0.22	—	$ —	$ 0.05	—
Weighted average common shares outstanding:						
Basic	882.3	893.9		886.6	898.9	
Diluted	904.8	911.7		909.1	916.5	
Dividends declared per common share	$ 0.24	$ 0.21		$ 0.69	$ 0.60	

NIKE, Inc.

CONSOLIDATED BALANCE SHEETS

As of February 28, 2014

(Dollars in millions)	February 28, 2014	February 28, 2013 [1]	% Change
ASSETS			
Current assets:			
Cash and equivalents	$ 1,864	$ 2,557	-27%
Short-term investments	3,165	1,485	113%
Accounts receivable, net	3,355	3,232	4%
Inventories	3,825	3,424	12%
Deferred income taxes	319	275	16%
Prepaid expenses and other current assets	882	861	2%
Assets of discontinued operations	—	29	—
Total current assets	13,410	11,863	13%
Property, plant and equipment	6,073	5,370	13%
Less accumulated depreciation	3,337	3,110	7%
Property, plant and equipment, net	2,736	2,260	21%
Identifiable intangible assets, net	386	376	3%
Goodwill	131	131	0%
Deferred income taxes and other assets	1,140	1,080	6%
TOTAL ASSETS	**$ 17,803**	**$ 15,710**	**13%**
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	$ 7	$ 57	-88%
Notes payable	119	85	40%
Accounts payable	1,480	1,259	18%
Accrued liabilities	2,303	1,994	15%
Income taxes payable	45	138	-67%
Liabilities of discontinued operations	—	62	—
Total current liabilities	3,954	3,595	10%
Long-term debt	1,201	161	646%
Deferred income taxes and other liabilities	1,515	1,287	18%
Redeemable preferred stock	—	—	—
Shareholders' equity	11,133	10,667	4%
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**$ 17,803**	**$ 15,710**	**13%**

[1] Prior year inventories and accrued liabilities have been revised to recognize certain inventories held at third parties.

NIKE, Inc.
DIVISIONAL REVENUES[1]
For the period ended February 28, 2014

(Dollars in millions)	THREE MONTHS ENDED 2/28/2014	2/28/2013	% Change	% Change Excluding Currency Changes[2]	NINE MONTHS ENDED 2/28/2014	2/28/2013	% Change	% Change Excluding Currency Changes[2]
North America								
Footwear	$ 1,928	$ 1,708	13%	13%	$ 5,459	$ 4,933	11%	11%
Apparel	925	830	11%	12%	2,920	2,657	10%	10%
Equipment	216	199	9%	9%	626	577	8%	9%
Total	3,069	2,737	12%	12%	9,005	8,167	10%	10%
Western Europe								
Footwear	891	695	28%	24%	2,415	1,958	23%	19%
Apparel	338	305	11%	8%	1,061	999	6%	3%
Equipment	63	57	11%	7%	191	184	4%	0%
Total	1,292	1,057	22%	19%	3,667	3,141	17%	13%
Central & Eastern Europe								
Footwear	207	168	23%	27%	544	460	18%	19%
Apparel	129	115	12%	17%	403	358	13%	14%
Equipment	20	20	0%	9%	70	64	9%	11%
Total	356	303	17%	22%	1,017	882	15%	16%
Greater China								
Footwear	467	410	14%	12%	1,166	1,091	7%	5%
Apparel	199	199	0%	-2%	641	608	5%	3%
Equipment	31	32	-3%	-7%	93	101	-8%	-11%
Total	697	641	9%	7%	1,900	1,800	6%	3%
Japan								
Footwear	92	98	-6%	14%	281	315	-11%	10%
Apparel	59	70	-16%	4%	201	247	-19%	1%
Equipment	26	27	-4%	11%	63	70	-10%	10%
Total	177	195	-9%	10%	545	632	-14%	7%
Emerging Markets								
Footwear	631	603	5%	15%	1,941	1,948	0%	7%
Apparel	243	206	18%	31%	748	713	5%	13%
Equipment	63	58	9%	19%	180	177	2%	9%
Total	937	867	8%	19%	2,869	2,838	1%	9%
Global Brand Divisions[3]	26	29	-10%	-13%	89	84	6%	4%
Total NIKE Brand	6,554	5,829	12%	14%	19,092	17,544	9%	10%
Converse	420	361	16%	16%	1,274	1,095	16%	15%
Corporate[4]	(2)	(3)	—	—	8	(23)	—	—
Total NIKE, Inc. Revenues From Continuing Operations	$ 6,972	$ 6,187	13%	14%	$ 20,374	$ 18,616	9%	10%
Total NIKE Brand								
Footwear	$ 4,216	$ 3,682	15%	16%	$ 11,806	$ 10,705	10%	11%
Apparel	1,893	1,725	10%	12%	5,974	5,582	7%	8%
Equipment	419	393	7%	9%	1,223	1,173	4%	6%
Global Brand Divisions[3]	26	29	-10%	-13%	89	84	6%	4%

[1] Certain prior year amounts have been reclassified to conform to fiscal year 2014 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[2] Fiscal 2014 results have been restated using fiscal 2013 exchange rates for the comparative period to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.

[3] Global Brand Divisions primarily represent NIKE Brand licensing businesses that are not part of a geographic operating segment.

[4] Corporate revenues primarily consist of foreign currency revenue-related hedge gains and losses generated by entities within the NIKE Brand geographic operating segments and Converse through our centrally managed foreign exchange risk management program.

NIKE, Inc.

EARNINGS BEFORE INTEREST AND TAXES[1,2]

For the period ended February 28, 2014

(Dollars in millions)	THREE MONTHS ENDED 2/28/2014	2/28/2013	% Change	NINE MONTHS ENDED 2/28/2014	2/28/2013	% Change
North America	$ 726	$ 653	11%	$ 2,188	$ 1,863	17%
Western Europe	275	179	54%	663	501	32%
Central & Eastern Europe	79	64	23%	208	155	34%
Greater China	234	218	7%	601	570	5%
Japan	21	24	-13%	92	92	0%
Emerging Markets	229	216	6%	682	735	-7%
Global Brand Divisions[3]	(533)	(414)	-29%	(1,461)	(1,280)	-14%
TOTAL NIKE BRAND	**1,031**	**940**	**10%**	**2,973**	**2,636**	**13%**
Converse	133	121	10%	402	336	20%
Corporate[4]	(272)	(205)	-33%	(710)	(608)	-17%
TOTAL EARNINGS BEFORE INTEREST AND TAXES	**$ 892**	**$ 856**	**4%**	**$ 2,665**	**$ 2,364**	**13%**

[1] The Company evaluates performance of individual operating segments based on earnings before interest and taxes (also commonly referred to as "EBIT"), which represents net income before interest expense (income), net, and income taxes.

[2] Certain prior year amounts have been reclassified to conform to fiscal year 2014 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

[3] Global Brand Divisions primarily represent demand creation, operating overhead, information technology, and product creation and design expenses that are centrally managed for the NIKE Brand. Revenues for Global Brand Divisions are primarily attributable to NIKE Brand licensing businesses that are not part of a geographic operating segment.

[4] Corporate consists of unallocated general and administrative expenses, which includes expenses associated with centrally managed departments, depreciation and amortization related to the Company's corporate headquarters, unallocated insurance and benefit programs, certain foreign currency gains and losses, including certain hedge gains and losses, corporate eliminations and other items.

NIKE, Inc.

NIKE BRAND REPORTED FUTURES GROWTH BY GEOGRAPHY[1]

As of February 28, 2014

	Reported Futures Orders	Excluding Currency Changes [2]
North America	9%	9%
Western Europe	33%	30%
Central & Eastern Europe	7%	13%
Greater China	-1%	-3%
Japan	-6%	-1%
Emerging Markets	12%	24%
Total NIKE Brand Reported Futures	12%	14%

[1] Futures orders by geography and in total for NIKE Brand athletic footwear and apparel scheduled for delivery from March 2014 through July 2014, excluding NIKE Golf and Hurley.

The reported futures and advance orders growth is not necessarily indicative of our expectation of revenue growth during this period. This is due to year-over-year changes in shipment timing and because the mix of orders can shift between advance/futures and at-once orders and the fulfillment of certain orders may fall outside of the schedule noted above. In addition, exchange rate fluctuations as well as differing levels of order cancellations, discounts and returns can cause differences in the comparisons between advance/futures orders and actual revenues. Moreover, a significant portion of our revenue is not derived from futures and advance orders, including at-once and close-out sales of NIKE Brand footwear and apparel, sales of NIKE Brand equipment, sales from certain of our Direct to Consumer operations, and sales from Converse, NIKE Golf and Hurley.

[2] Reported futures have been restated using prior year exchange rates to enhance the visibility of the underlying business trends excluding the impact of foreign currency exchange rate fluctuations.

NIKE, Inc.

FREE CASH FLOW CALCULATION

For the period ended February 28, 2014

(Dollars in millions)		NINE MONTHS ENDED 2/28/2014	2/28/2013
Cash provided by operations		$ 1,683	$ 1,692
Cash (used) provided by investing activities		(1,246)	286
Excluding:	Purchases of investments	4,146	1,881
	Sales and maturities of investments	(3,585)	(1,823)
	Proceeds from divestitures	-	(786)
Less: Adjusted cash used by investing activities		(685)	(442)
FREE CASH FLOW		**$ 998**	**$ 1,250**

Note: Cash used by financing activities was $1,917 million and $1,783 million during the nine months ended February 28, 2014 and February 28, 2013, respectively. The effect of exchange rate changes on cash was a source of cash of $7 million and $45 million for the nine months ended February 28, 2014 and February 28, 2013, respectively. The total net change in cash and equivalents was a decrease of $1,473 million and an increase of $240 million during the nine months ended February 28, 2014 and February 28, 2013, respectively.

Nike, Inc. Return on Invested Capital Calculation

(Dollars in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14
Continuing operations:																							
Revenues	5,432	4,590	4,441	4,713	4,799	4,405	4,733	5,077	5,175	4,842	5,079	5,766	6,081	5,731	5,846	6,470	6,669	5,955	6,187	6,697	6,971	6,431	6,972
Operating expenses:																							
Cost of sales	2,870	2,540	2,492	2,669	2,583	2,445	2,515	2,671	2,741	2,649	2,752	3,212	3,388	3,281	3,285	3,703	3,766	3,425	3,451	3,757	3,839	3,605	3,869
Selling and administrative expense*	1,856	1,547	1,352	1,394	1,546	1,479	1,563	1,738	1,673	1,611	1,637	1,772	1,823	1,820	1,802	1,986	2,153	1,836	1,863	2,022	2,056	2,088	2,166
Restructuring charges	-	-	-	195	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Goodwill impairment	-	-	199	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Intangible and other asset impairment	-	-	202	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net operating profit	706	503	196	455	670	481	655	668	761	582	690	782	870	630	759	781	750	694	873	918	1,076	738	937
Other income (expense), net*	(2)	12	43	34	12	12	8	17	(7)	28	17	(5)	(18)	(9)	11	(38)	29	17	(17)	(13)	(28)	(13)	(45)
Earnings before interest and taxes	704	515	239	489	682	493	663	685	754	610	707	777	852	621	770	743	779	711	856	905	1,048	725	892
Tax rate	28.5%	24.9%	-3.6%	29.8%	24.7%	23.5%	25.0%	23.6%	26.0%	25.0%	26.0%	23.2%	24.3%	24.1%	27.3%	26.1%	27.5%	26.8%	22.8%	22.8%	25.0%	25.1%	22.4%
Taxes calculated	201	128	(9)	146	168	116	166	162	196	153	184	180	207	150	210	194	214	191	196	206	262	182	200
Trailing 4 quarters taxes**	704	683	475	466	433	421	596	612	640	677	695	713	724	721	747	761	768	809	795	807	855	846	850
Earnings before interest and after taxes from continuing operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	520	660	699	786	543	692
Earnings before interest and after taxes from discontinued operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(137)	204	(28)	-	-	-
Earnings before interest and after taxes	503	387	248	343	514	377	497	523	558	457	523	597	645	471	560	549	565	383	864	671	786	543	692
Trailing 4 quarters earnings before interest and after taxes**	**1,779**	**1,822**	**1,620**	**1,481**	**1,492**	**1,482**	**1,731**	**1,911**	**1,955**	**2,035**	**2,061**	**2,135**	**2,222**	**2,236**	**2,273**	**2,225**	**2,145**	**2,057**	**2,361**	**2,483**	**2,704**	**2,864**	**2,692**

	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14
Total NIKE Inc. assets	12,595	12,810	12,733	13,250	13,191	13,358	13,576	14,419	14,051	14,464	14,478	14,998	14,803	14,565	14,794	15,465	15,114	15,171	15,615	17,584	17,674	17,820	17,803
Less:																							
Cash and equivalents and short-term investments	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197	3,757	3,267	3,525	4,042	5,965	5,578	5,187	5,029
Accounts payable	1,206	1,124	952	1,032	962	1,008	994	1,255	1,101	1,225	1,147	1,469	1,421	1,411	1,298	1,588	1,551	1,519	1,241	1,646	1,559	1,612	1,480
Accrued liabilities	1,640	1,500	1,536	1,784	1,643	1,598	1,648	1,904	1,696	1,685	1,745	1,985	1,968	1,834	1,913	2,053	1,974	1,879	1,899	1,986	1,913	2,005	2,303
Income taxes payable	214	117	112	86	146	81	88	59	104	78	113	117	91	81	59	67	113	45	138	98	211	47	45
Deferred income taxes and other liabilities	843	870	775	842	804	876	848	855	907	929	958	921	906	925	979	991	1,065	1,188	1,287	1,292	1,322	1,424	1,515
Liabilities of discontinued operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	198	62	18	12	-	-
Plus:																							
Net debt adjustment*****	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828	3,372	2,903	3,197	3,721	4,577	4,203	3,799	3,702
Invested capital	8,033	8,405	8,557	8,694	9,091	9,224	9,429	9,754	9,660	9,949	9,902	9,843	9,899	9,843	10,176	10,381	10,047	10,014	10,667	11,156	11,282	11,344	11,133
Trailing 5 quarters invested capital***	**7,664**	**7,874**	**8,087**	**8,303**	**8,556**	**8,794**	**8,999**	**9,238**	**9,432**	**9,603**	**9,739**	**9,822**	**9,851**	**9,887**	**9,933**	**10,028**	**10,069**	**10,092**	**10,257**	**10,453**	**10,633**	**10,893**	**11,116**
Return on invested capital******	**23.2%**	**23.1%**	**20.0%**	**17.8%**	**17.4%**	**16.9%**	**19.2%**	**20.7%**	**20.7%**	**21.2%**	**21.2%**	**21.7%**	**22.6%**	**22.6%**	**22.9%**	**22.2%**	**21.3%**	**20.4%**	**23.0%**	**23.8%**	**25.4%**	**26.3%**	**24.2%**

* Reclassifications have been made to conform to current-year presentation
** Equals the sum of the current quarter and previous three quarters
*** Equals the simple average of the current and previous four quarters
**** Equals the trailing 4 quarters earnings before interest and after taxes divided by trailing 5 quarters average invested capital
***** See calculation of Net debt adjustment below

	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14
Cash and equivalents and short-term investments	2,592	2,730	2,604	3,455	3,630	4,010	4,039	5,146	4,688	4,789	4,465	4,538	3,700	3,365	3,197	3,757	3,267	3,525	4,042	5,965	5,578	5,187	5,029
Less:																							
Long-term debt	407	446	438	437	443	460	452	446	342	338	276	276	238	234	229	228	226	170	161	1,210	1,207	1,201	1,201
Notes payable	220	316	331	343	95	103	109	139	109	128	139	187	164	123	91	108	129	100	103	121	111	180	119
Current portion of long-term debt	32	32	32	32	7	8	8	7	132	132	198	200	116	114	49	49	9	58	57	57	57	7	7
Net debt adjustment	1,933	1,936	1,803	2,643	3,085	3,439	3,470	4,554	4,105	4,191	3,852	3,875	3,182	2,894	2,828	3,372	2,903	3,197	3,721	4,577	4,203	3,799	3,702